

JARAMOGI OGINGA ODINGA UNIVERSITY OF SCIENCE AND TECHNOLOGY

MAIN CAMPUS

END OF FIRST SEMESTER EXAMINATION OF BACHELOR OF ADMINISTRATION

COURSE UNIT: INTRODUCTION TO MANAGEMENT

COURSE CODE: ABA 102

INTRODUCTION: The paper contains section A and B.

Section A is compulsory and contains 30% marks

Answer any other two questions from section B which contains equal marks in each case

TIME: 2 HOURS

SECTION A (30 MARKS)

1.
 - a. Distinguish the concepts management as an Art and management as a science. (10marks)
 - b. Discuss any seven salient features of management (14marks)
 - c. Below are some of the examples of levels of management in various working organization. State at least 3 function in each level of management
 - i. Top management
 - ii. Middle management
 - iii. Operating management

SECTION B

2. Discuss 10 basic principles of management as outlined by Henry Fangol (20marks)
3. Critically examine the contribution maslaw, Herzberg and Mc Ggregor towards the theory of motivation (20marks)
4. a) Good leadership is an integral part of effective direction. Elucidate (20marks)
5. a) Define the term “managerial control” (4marks)
 - b) Using examples from an organization with which are familiar, discuss any four principal requirements for adequate controls (16marks)