

1. a) Give five reasons why a person may want to hire/ rent a car. [10 Mks]
b) As travel agent advise a client on at least five advantages using car hire for holiday travel.
2. Explain in detail EACH of the following insurance terms, illustrating with examples of real tourist situations in which these terms would apply: [10 Mks]
 - i) Inclusion
 - ii) Premium
 - iii) Excess
 - iv) Principals
 - v) Insurer
3. Other than Commission paid by the tour operator, account for 8 ways in which travel agents generate their income. [10 Mks]
4. Give main reasons why a cheque may be dishonoured. [10 Mks]
5. Give the information required when a client is making a claim to the insurance company. [8Mks]
6. a. List six advantages of Credit cards and Charge cards to the retailer/Travel agency.
b. What is the importance of knowing the buying rate and selling rates when dealing with Foreign Currency.
c. Distinguish between Credit card, Charge card and Debit cards [10 Mks]
6. Explain six reasons contributing to many people being able to undertake holiday travel of various motivations. [12 Mks]