



MASENO UNIVERSITY

UNIVERSITY EXAMINATIONS 2015/2016

FIRST YEAR FIRST SEMESTER EXAMINATIONS FOR THE DEGREE OF BACHELOR OF SCIENCE IN INFORMATION TECHNOLOGY

MAIN CAMPUS

AEN 105: COMMUNICATION SKILLS

Date: 12th January, 2016

Time: 2.30 - 4.30 pm

INSTRUCTIONS:

- Answer question ONE and any other TWO questions.



**INSTRUCTIONS: ANSWER QUESTION ONE (COMPULSORY) AND ANY
OTHER TWO QUESTIONS**

QUESTION ONE (30 MARKS)

- a) Explain the meaning of the following terminologies: [10 marks]
- i. Scanning
 - ii. Skimming
 - iii. Electronic Mail (E-Mail)
 - iv. Hearing
 - v. Encoding
 - vi. Sender
 - vii. Receiver
 - viii. Communication
 - ix. Communication channel
 - x. Memo
- b) Explain the principles of effective communication. [6 marks]
- c) What are the barriers to communication [4 marks]
- d) State purpose of Public Speaking [2 marks]
- e) Enlist the advantages and disadvantages of verbal communication [6 marks]
- f) Explain why is listening the most important of all the skills in communication. [2 marks]

QUESTION TWO (20 MARKS)

- a) Explain the possible barriers to listening. [5 marks]
- b) Distinguish between a formal meeting and an informal meeting. [10 marks]
- c) What are the essentials of good business letter? [5 marks]

QUESTION THREE (20 MARKS)

- a) i. What is Communication Skills [2marks]
- ii. Describe the process of communication, indicating clearly the role of each constituent element? [8 marks]
- b) What are the factors to consider while using visual aids. [10 marks]

QUESTION FOUR (20 MARKS)

- a) Explain two types of Public Speeches [4 marks]
- b) What is Interview [2marks]
- c) Explain two types of interviews [4 marks]
- c) You have just graduated from Maseno University. Your parents have organized for you a party at home. Write the speech you will deliver that day. [10 marks]

QUESTION FIVE (20 MARKS)

- a) Discuss the following categories of non-verbal communications: [4 marks]
- a) Kinesics [4 marks]
- b) Proxemics [4 marks]
- c) Chronemics
- b) Explain the Principles of Listening [8 marks]