



MASENO UNIVERSITY
UNIVERSITY EXAMINATIONS 2017/2018

**THIRD YEAR FIRST SEMESTER EXAMINATION FOR
THE DEGREE OF BACHELOR OF BUSINESS
ADMINISTRATION WITH INFORMATION
TECHNOLOGY**

CITY CAMPUS

ABA 339: PROCUREMENT IN PROJECT ENVIRONMENTS

Date: 30th April 2018

Time 5.30 - 7.30pm

INSTRUCTIONS:

- Answer Question ONE and any other THREE questions.
- Question ONE carries 25 Marks and the rest 15 Marks each.
- Show all necessary workings.
- Start each question on a new page.

QUESTION ONE - COMPULSORY

(25 Marks)

- a) As a project manager, what are the fundamental issues in project contract management that you should get well acquainted with. (10 Marks)
- b) Identify and elaborate on the three views of conflict in projects environment (6 Marks)
- c) "Project management processes describes the procedures you would take as a Project Manager, to manage an element of the project." Discuss the project management processes. (9 Marks)

QUESTION TWO

(15 Marks)

- a) Describe the steps in Project procurement procedure. (7 Marks)
- b) Explain how you as a procurement project manager would seek to minimize a conflict in a project environment. (8 Marks)

QUESTION THREE

(15 Marks)

- a) Highlight the features of a project procurement that makes it distinct from procurement in other areas. (6 Marks)
- b) Discuss the various types of conflicts in project environment. (9 Marks)

QUESTION FOUR

(15 Marks)

- a) Identify and describe the project procurement management process. (8 Marks)
- b) "Sound contract management of a project revolves around the control of cost, time, quality and resources." Discuss. (7 Marks)

QUESTION FIVE

(15 Marks)

- a) As a project management consultant identify and describe reasons would you give to a team of project stakeholders on the need for a project appraisal. (5 Marks)
- b) Identify and explain the various project appraisal techniques you would use a project manager in appraising a project. (10 Marks)