

W1-2-60-1-6

**JOMO KENYATTA UNIVERSITY**

**OF**

**AGRICULTURE AND TECHNOLOGY**

**UNIVERSITY EXAMINATIONS 2017/2018**

**YEAR I SEMESTER I EXAMINATION FOR THE DEGREE OF BACHELOR OF**

**HFB 2103: MANAGEMENT THEORY AND PRACTICE**

**DATE: DECEMBER 2018 TIME: 2 HOURS**

**INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO QUESTONS**

**QUESTION ONE**

1. Differentiate between management roles and management functions. [6 marks]
2. Compare and contrast Maslow’s hierarchy of needs and Hertzberg’s motivators and hygiene factors. [14 marks]
3. Explain the main sources of power. [10 marks]

**QUESTION TWO**

1. Explain the steps followed in a systematic process of planning. [10 marks]
2. Explain the limitations of planning process in an organization.

**QUESTION THREE**

1. What are the importance of productivity performance appraisals in an organization? [10 marks]
2. Explain the factors that may influence the reward system in an organization. [10 marks]

**QUESTION FOUR**

1. Distinguish between recruitment and selection. [4 marks]
2. Explain the role of Human Resource department in recruitment and selection. [8 marks]
3. Identify the maters that could be included in the recruitment policy of an organization. [8 marks]