

W1-2-60-1-6

**JOMO KENYATTA UNIVERSITY**

**OF**

**AGRICULTURE AND TECHNOLOGY**

**UNIVERSITY EXAMINATIONS 2018/2019**

**END OF SEMESTER EXAMINATION FOR THE DEGREE OF BACHELOR OF DEVELOPMENT STUDIES/ BACHELOR OF COMMUNITY DEVELOPMENT**

**HDS 2413: PROCURING FOR DEVELOPMENT PROJECTS**

**DATE: DECEMBER 2018 TIME: 2 HOURS**

**INSTRUCTIONS: ANSWER QUESTION ONE AND ANY OTHER TWO QUESTIONS**

**QUESTION ONE (30 MARKS)**

1. Define procurement and explain the reasons of procurement in development projects. [12 marks]
2. Explain the issue of quality, time and price as they relate to procurement and why they are considered essential. [12 marks]
3. Elaborate on why we do follow ups when it comes to suppliers. [6 marks]

**QUESTION TWO (20 MARKS)**

1. How do we go about selecting the right supplier from among many potential suppliers for development projects? [5 marks]
2. What are the key issues that are articulated in the Public procurement Act. [5 marks]

**QUESTION THREE (20 MARKS)**

1. Discuss what we mean by outsourcing in procurement and explain the importance of outsourcing for a project. [10 marks]
2. Explain what a purchasing order is and how it is prepared and issued. [10 marks]

**QUESTION FOUR (20 MARKS)**

1. Elaborate on the various methods that are used in paying suppliers for development projects.
2. Explain the different types of negotiations in procurement.

**QUESTION FIVE (20 MARKS)**

Using illustrations, explain the various methods that are used in procuring for projects.