

**W1-2-60-1-6**

JOMO KENYATTA UNIVERSITY OF AGRICULTURE AND TECHNOLOGY

# **UNIVERSITY EXAMINATIONS 2017/2018**

EXAMINATION FOR THE DIPLOMA IN COUNTY GOVERNMENT FOR LOCAL GOVERNMENT

**HLG 0210 : PRINCIPLES OF PROCUREMENT FOR LOCAL GOVERNANCE**

**DATE: AUGUST 2018 TIME: 1.30 HOURS**

**INSTRUCTIONS:**

**ANSWER QUESTION ONE [COMPULSORY] AND ANY OTHER TWO QUESTIONS**

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**QUESTION ONE [30 MARKS]**

1. Define the term negotiation [2 marks]
2. Explain five objectives of purchasing principle [5 marks]
3. Explain any four objective of public procurement [4 marks]
4. State any four advantages of quality control and assurance [4 marks]
5. Outline any four advantages of single counting [4 marks]
6. State and explain any three principles of procurement ethics. [4 marks]
7. Define the term green procurement [2 marks]
8. Cite five advantages of decentralized purchasing function structure [5 marks]
9. Explain five reasons why supplier evaluation is carried out. [5 marks]
10. Briefly explain the role of ethics and integrity in purchasing [5 marks]

**QUESTION TWO [15 MARKS]**

1. Discuss five importance as to why organizations engage in procurement negotiations. [10 marks]
2. Explain the role of specification as part of the procurement cycle. [5 marks]

**QUESTION THREE [15MARKS]**

1. Define the term e-procurement [2 marks]
2. Explain any four advantages of empowerment [8 marks]
3. State five sources of information relating to potential supplier. [5 marks]

**QUESTION FOUR [20 MARKS]**

1. Explain three features of a green product [6 marks]
2. Explain any three challenges of green procurement [6 marks]
3. State and explain three types of supply markets [3 marks]